



KEF  GROUP

Ensuring quality and excellence as a full chain
pharmaceutical supplier

ABOUT KEFON

More than **74 years of tradition and expertise** as a distributor of:

- vast variety of chemicals,
- laboratory equipment, instruments and consumable materials,
- medical and biomedical products,
- plastic granulates and polymers,
- food ingredients,
- clinical enteral nutrition (for hospitals and pharmacies).

Additionally, we offer validation, calibration and service & maintenance of instruments.



ABOUT KEF[®]

CUSTOMERS:

More than 980 satisfied customers worldwide

OWNERSHIP:

100% Privately owned

NUMBER OF EMPLOYEES:

220+ (Slovenia, Germany, CRO, SRB, BIH)

ASSORTIMENT:

700+ brands and 1.000.000+ products

HEAD OFFICE AND CENTRAL WAREHOUSE:

Brnčičeva ulica 31 and 29, Ljubljana, Slovenia





KEF MANAGEMENT

GENERAL MANAGER AND OWNER:

Vladimir Bangiev, B.Sc. Econ.

BOARD MEMBER:

Franci Stojc, M.Sc.Econ.

CEO Croatia:

Vladimir Bangiev, B.Sc. Econ.

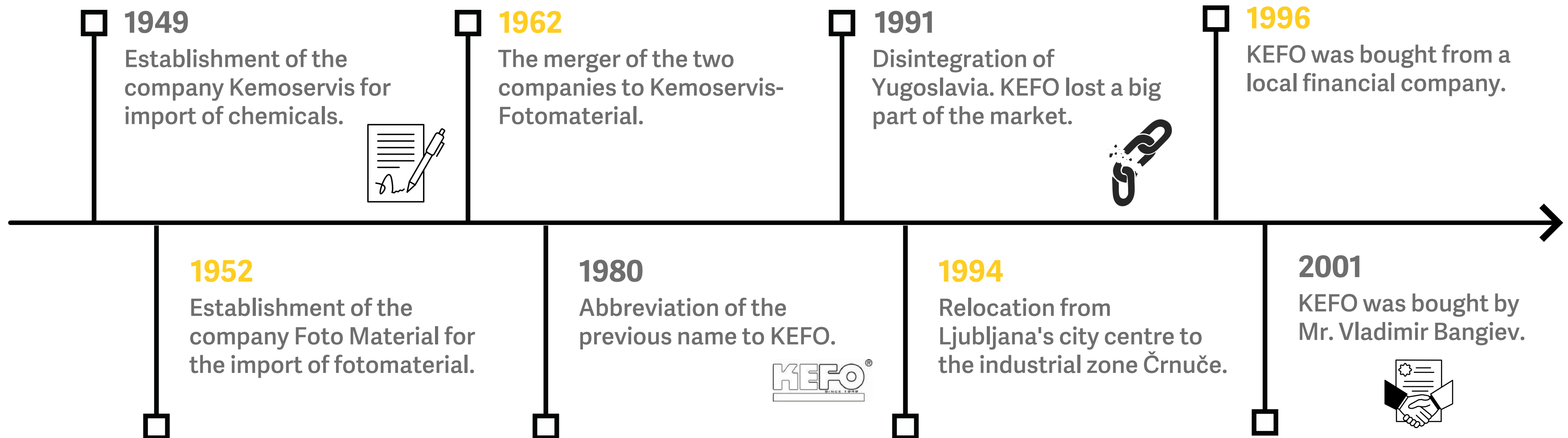
CEO Serbia and BIH:

Sonja Jeremić, B.Sc. Biochem.

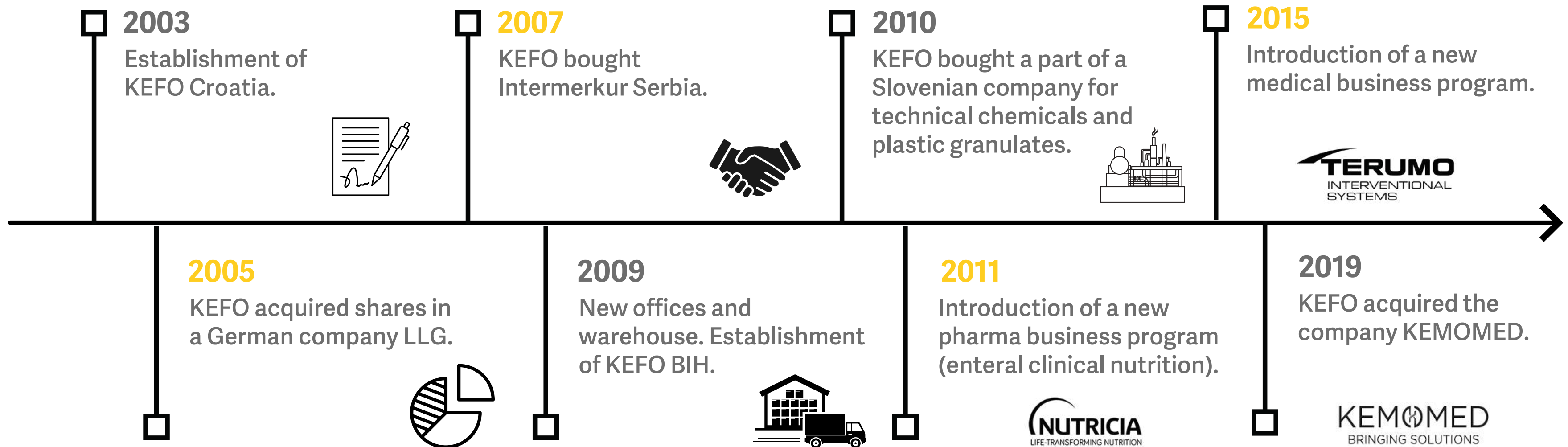
CEO Kemomed:

Andrej Vuga, B. Sc. Chem.

KEFO HISTORY



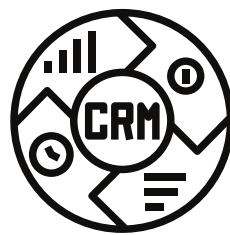
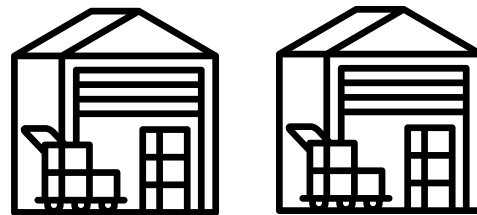
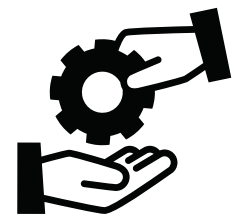
KEFO HISTORY



KEFO HISTORY

□ 2020

Purchase of 520 m2 premises for the purpose of validation laboratory, service of instruments and for show room.
Beginning construction of two new high-rack warehouses.
Completing the introduction of paperless office and complete overhaul of the ERP and 360° CRM system.



□ 2022

Expansion of KEFO Group's portfolio - acquisition of Cluster company in Serbia.
Rebrand of company's graphic image (new brand identity).



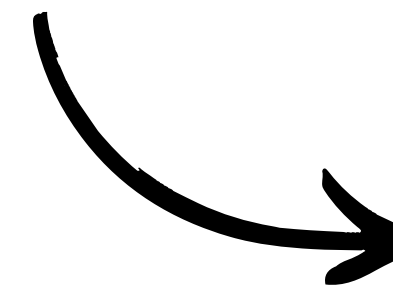
KEFO

2021

New offices and a new warehouse in KEFO Croatia.
Establishment of KEFO Group's marketing department.



KEFŌ NEW VISUAL IDENTITY

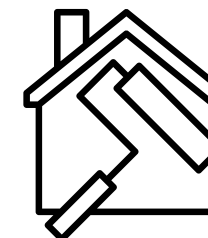
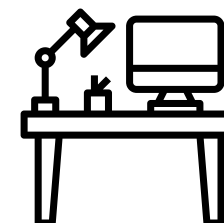
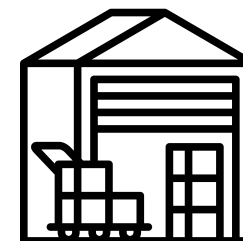


KEFON IN THE FUTURE



2023

Acquisition of 2 new companies (one in Slovenia & one in Croatia)
Construction of 2 new warehouse buildings in Slovenia
Construction of a new office building in Sisak, Croatia
Finished renovation of office spaces in Slovenia
Introduction of a new CRM system



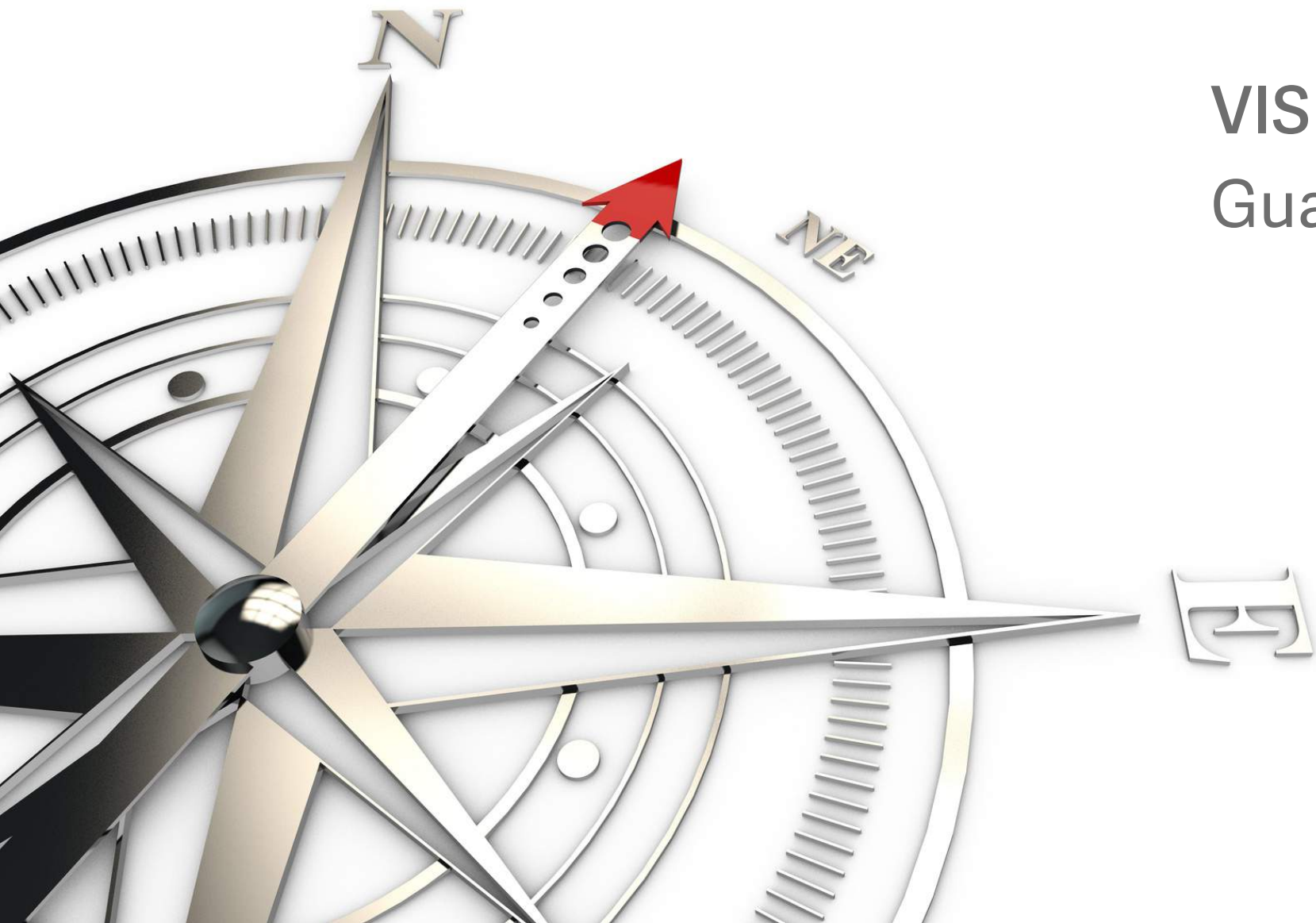
KEF MISSION & VISION

MISSION:

To ensure long-term success with professionalism and flexibility both in our products and services.

VISION:

Guaranteeing top knowledge and success.



KEF VALUES

RESPONSIBILITY

KNOWLEDGE

QUALITY

SAFETY

PROACTIVITY

SIMPLICITY

KEF SALES MARKETS AND DAUGHTER COMPANIES

HEADQUARTERS - Ljubljana, Slovenia 

DAUGHTER COMPANIES - Kemomed, KEFO Croatia,
KEFO Serbia, KEFO BIH

OFFICES & WAREHOUSES



Ljubljana (HQ)



Zagreb and Sisak



Belgrade



Sarajevo

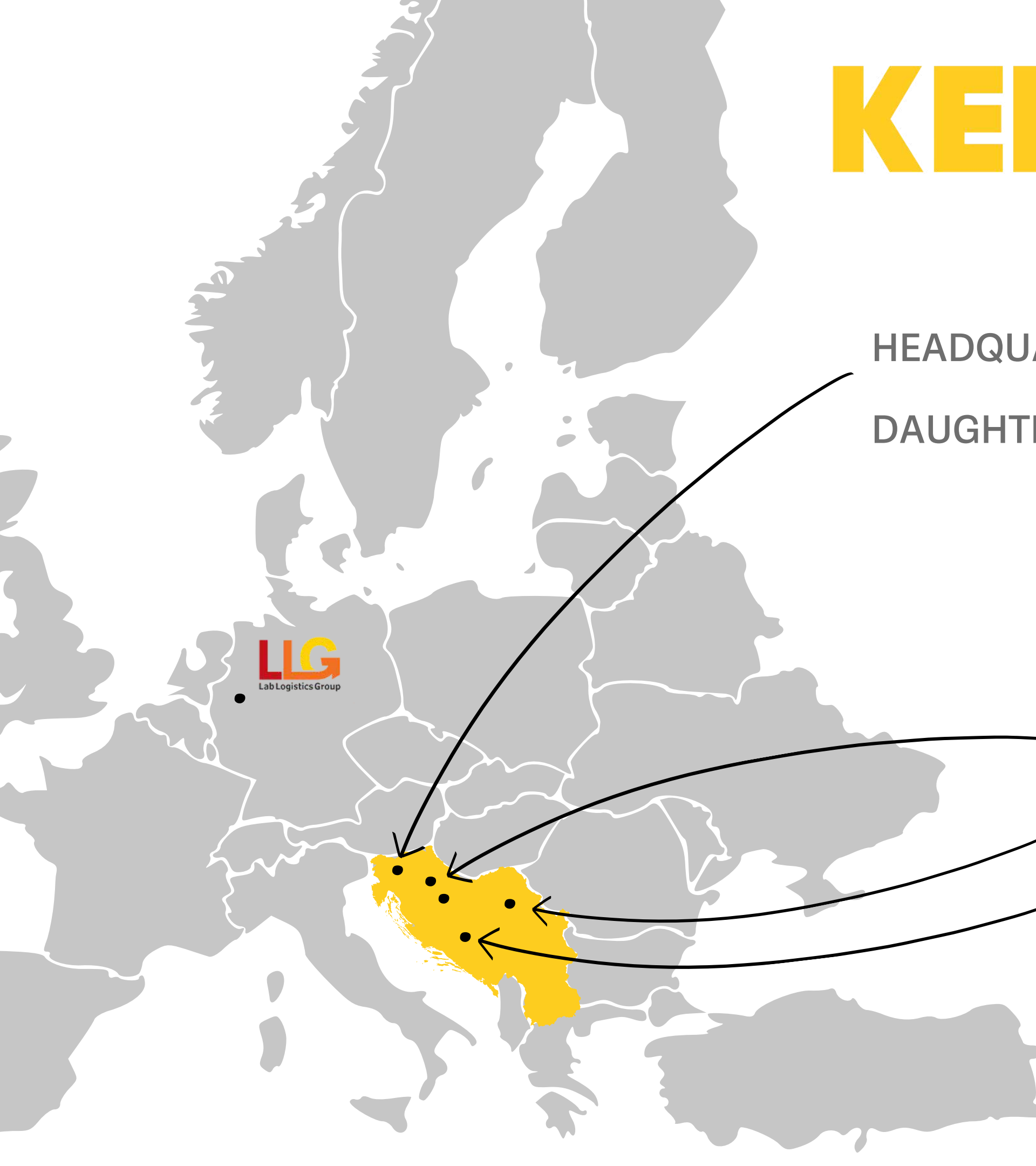
OTHER TERRITORIES:



Montenegro

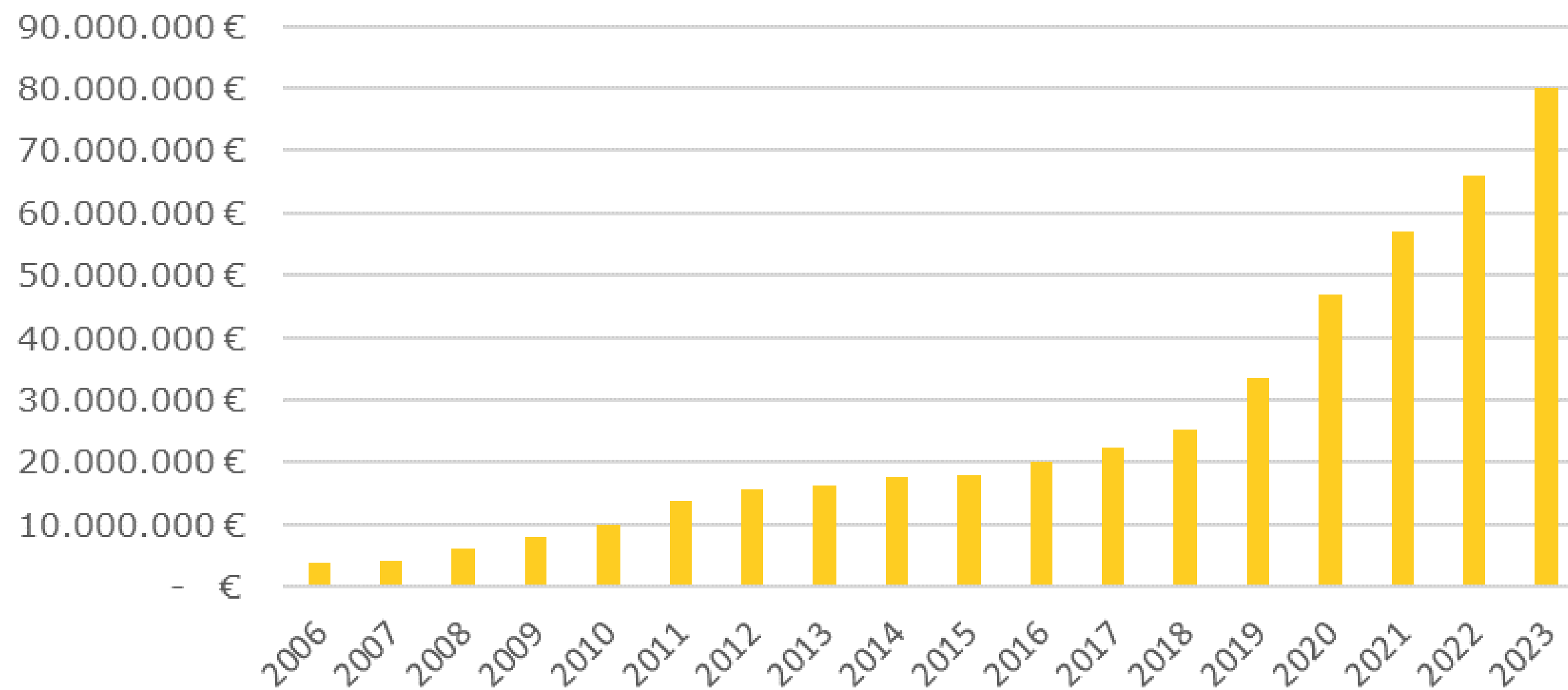


Northern Macedonia

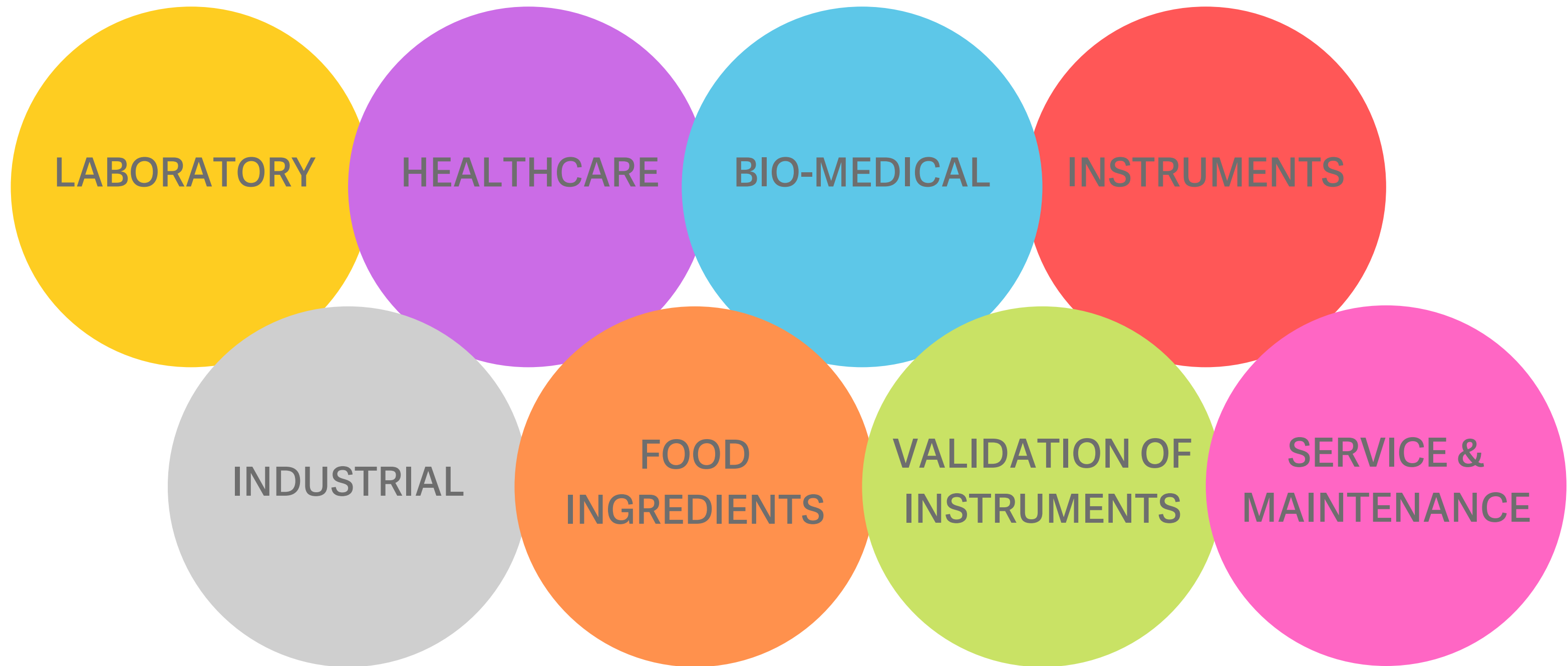


KEFO SALES PERFORMANCE

KEFO GROUP SALES



KEF BUSINESS UNITS





LAB:

- Laboratory chemicals and consumables,
- Bulk chemicals,
- Laboratory equipment, small laboratory instruments and laboratory machines,
- Equipment for pharmacies.



TKGP:

- Technical chemicals,
- Polymers/plastic granulates (PE, PP, PVC, PS, PA, PET, EPS, Masterbatch).



KEF

FOOD
INGREDIENTS

WIDE ASORTIMENT OF HIGH
QUALITY INGREDIENTS FOR
MEAT, POULTRY, SEAFOOD,
DAIRY, BEVERAGES, PASTRY
AND PLANT-BASED SEGMENTS
OF FOOD PRODUCTION

FOOD INGREDIENTS:

- Preservatives & Antioxidants, Sweeteners, Vitamins & Minerals, Enzymes, Food cultures, Frozen fruits & pures, Dairy products
- Flavors & Flavor enhancers, Colors, Fats & Oils, Chelating agents, Humectants, Starches
- Alcohols, Amino acids, Carbonates, Antifoams, Baking powders, Buffering Agents, Hydrocolloids and more.





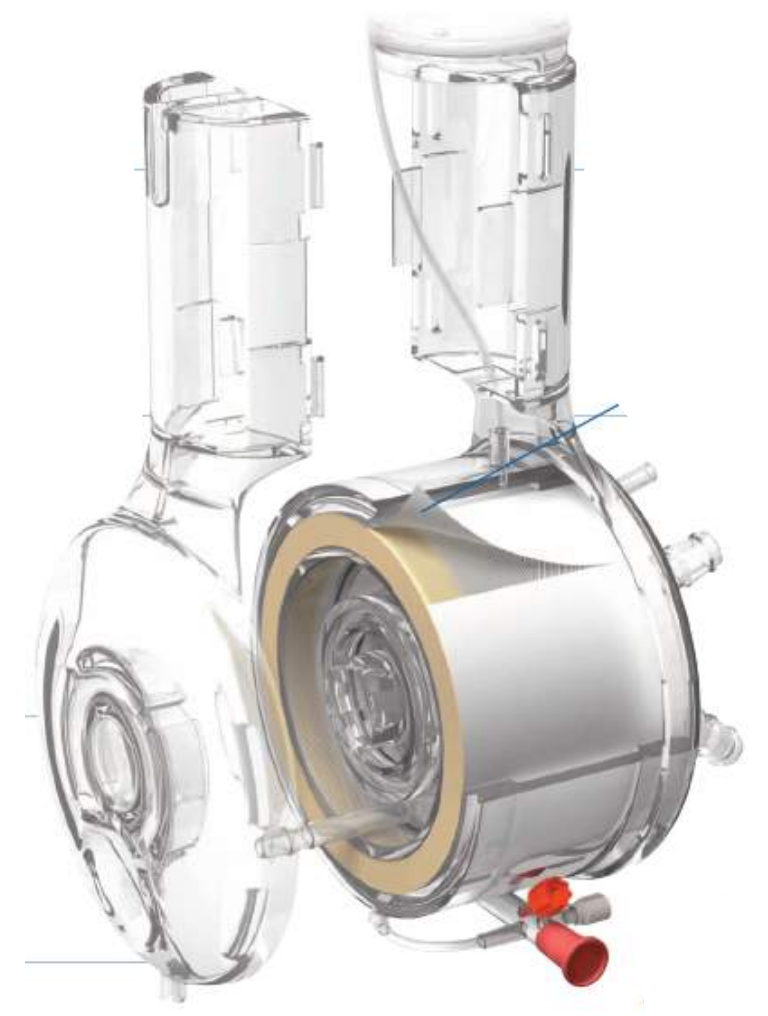
PHARMA:

Enteral clinical nutrition for:

- Rare metabolic disorders,
- Malnourished patients,
- Oncology patients,
- Severe allergies in children.

MEDICAL:

- Interventional cardiology,
- Interventional radiology,
- Interventional oncology,
- Cardiac surgery,
- Other hospital products.





AVAILABLE IN SLOVENIA, CROATIA & SERBIA*

- Illumina Sequencing Platforms,
- IntelliQube qPCR System,
- Cell Imaging Multi-Mode Readers,
- Multi-Mode Microplate Readers,
- Multi-Mode Washer Dispensers,
- Gel Doc Systems for Chemiluminescence & Fluorescence,
- Air Samplers,



- Sample preparation – Homogenizers,
- Bench Top Equipments,
- Robotic Workstation For Automated Nucleic Acid Purification,
- Cell Separation Instruments,
- Capper/Dicapper & Scanners for tubs and racks with 2D/QR codes,
- Automated colony counting.



*Please note, that not all products/brands are available on all markets!



AVAILABLE IN SLOVENIA, CROATIA & SERBIA*

- Microbiology safety cabinets/Laminars,
- Isolators,
- CO2 incubators,
- Autoclaves,
- Ultra freezers,
- Multi-Mode Microplate Readers,



*Please note, that not all products/brands are available on all markets!



- Multi-Mode Washer Dispensers,
- Cell Imaging,
- Gel Doc Systems for Sterilizers/Incubators,
- Centrifuges,
- Microscopes.



- HPLC/LCMS,
- GC/GCMS,
- FTIR,
- UV spectrophotometers,
- TOC,
- Reactors,
- Titrators,
- Small lab insturements,

- Automatic Pipettes,
- Refrigerators,
- Freezers and freezer dryers,
- Fume hood,
- Incubators,
- Climatic chambers,
- Systems for water purification.



KEF

VALIDATION AND
CALIBRATION

KEMOMED

KEMOMED

ACCREDITED LABORATORY FOR CALIBRATION OF VOLUMETRIC APPARATUSES

SERVICES:

- Calibration of pipettes (electronic, mechanic, adjustable, fixed, single or multi channel),
- Calibration of dispensers,
- Calibration of burettes and dispensettes,
- Preventive maintenance,
- Servicing.





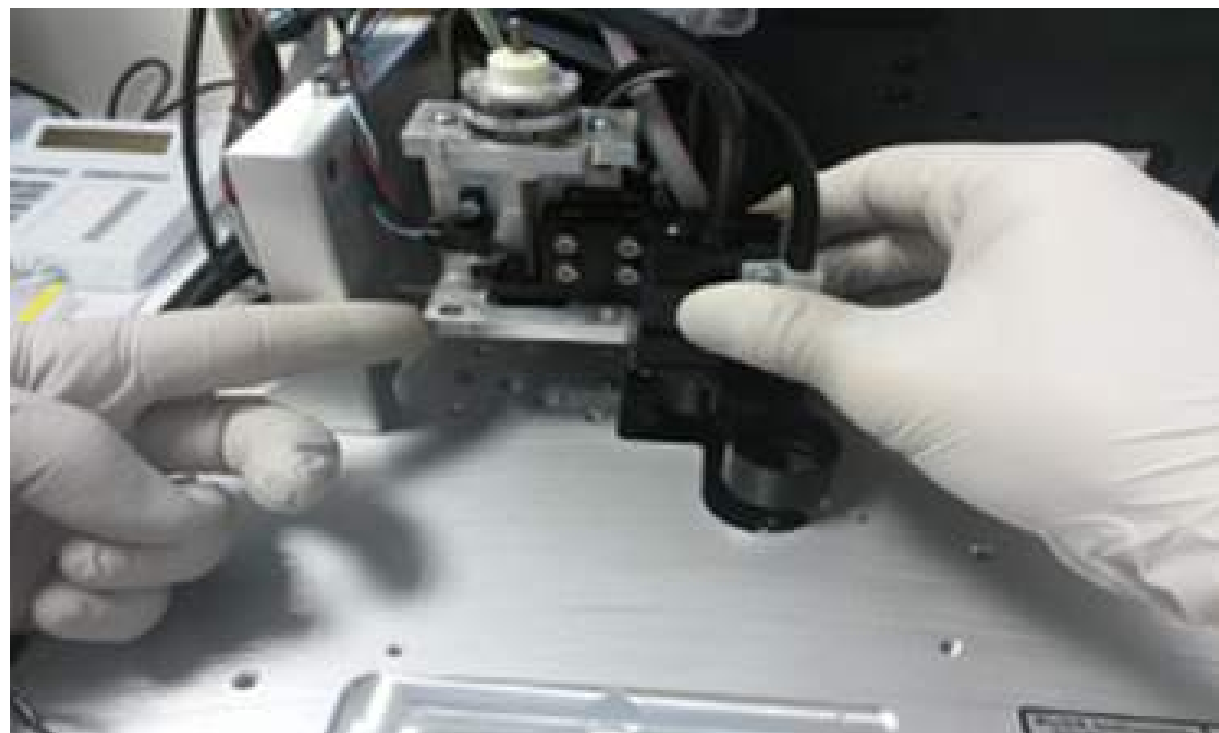
QUALIFICATION OF NEW INSTRUMENTS:

- Installation qualification (IQ),
- Operational qualification (OQ),
- Performance qualification (PQ),

PERIODIC OPERATIONAL QUALIFICATION/CALIBRATION

PREVENTIVE MAINTENANCE

SERVICE SUPPORT



KEFO GROUP AS A FULL CHAIN SUPPLIER

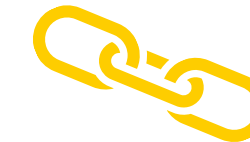
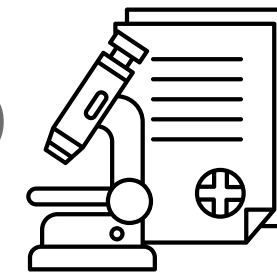
KEFO Group covers all segments of the production process in PHARMA industry, as well as numerous other industries.

As a full chain supplier it also provides complete documentation and support to its clients.

This enables KEFO to position as a relevant and highly competitive supplier in all its segments.



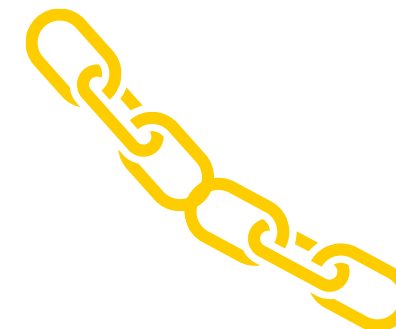
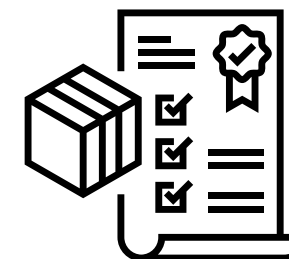
R&D



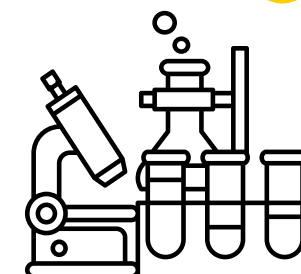
ANALYTICS
DEVELOPMENT



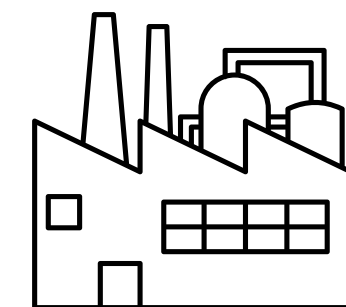
QUALITY
CONTROL



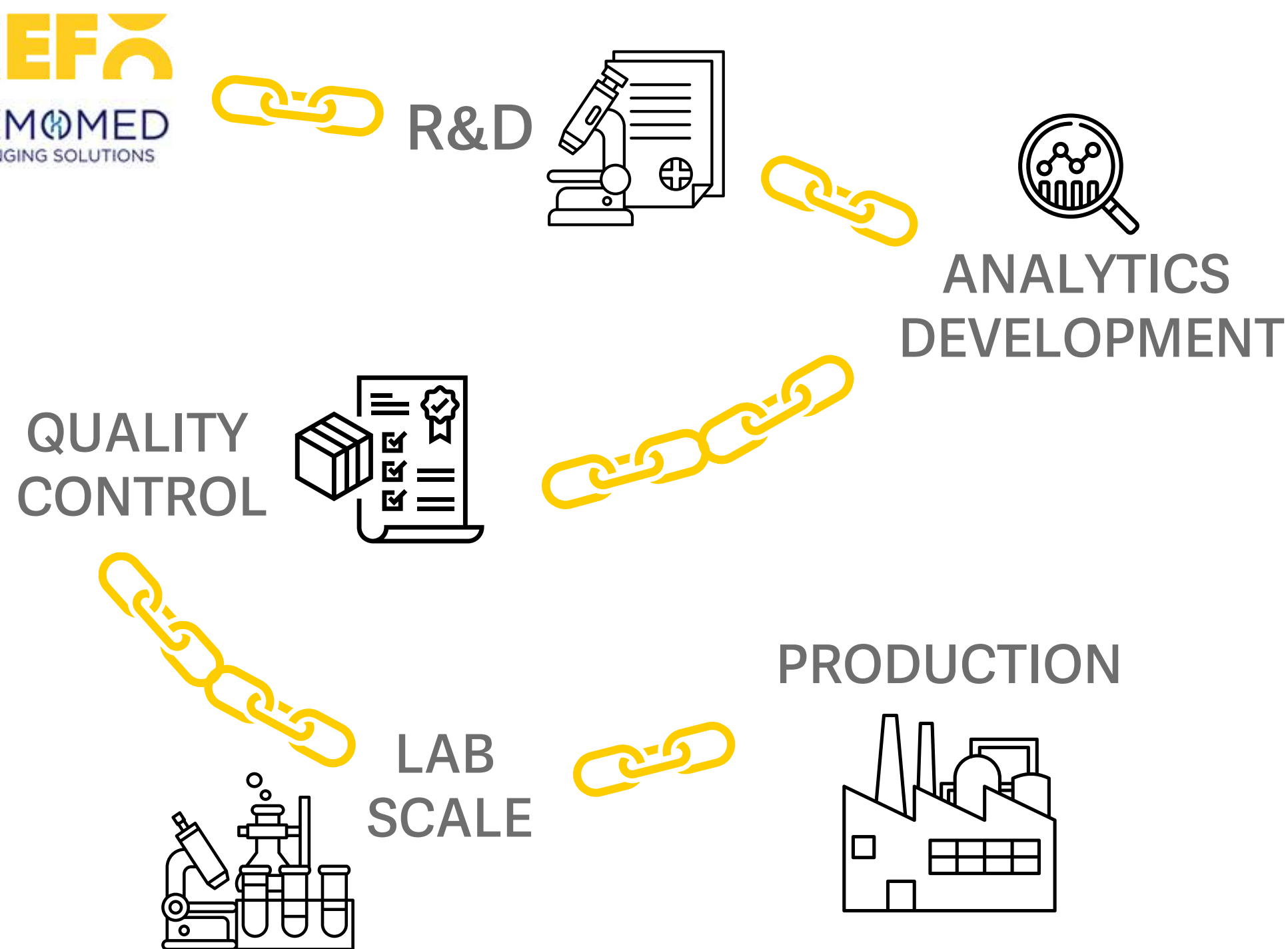
LAB
SCALE



PRODUCTION



KEF GROUP AS A FULL CHAIN SUPPLIER



R&D, CONTROL DEPARTMENT, ANALYTICAL DEVELOPMENT:

Chemicals, consumables, instruments, service, maintenance and validations

SEMI LAB:

Chemicals (Solvents, Salts, Acids) and Intermediates

PRODUCTION:

Chemicals (Solvents, Salts, Acids) and Intermediates with complete documentation for registration products in DMF's.

KEF SALES MARKETS AND DAUGHTER COMPANIES

HEADQUARTERS - Ljubljana, Slovenia 

DAUGHTER COMPANIES - Kemomed, KEFO Croatia,
KEFO Serbia, KEFO BIH

OFFICES & WAREHOUSES



Ljubljana (HQ)



Zagreb and Sisak



Belgrade



Sarajevo

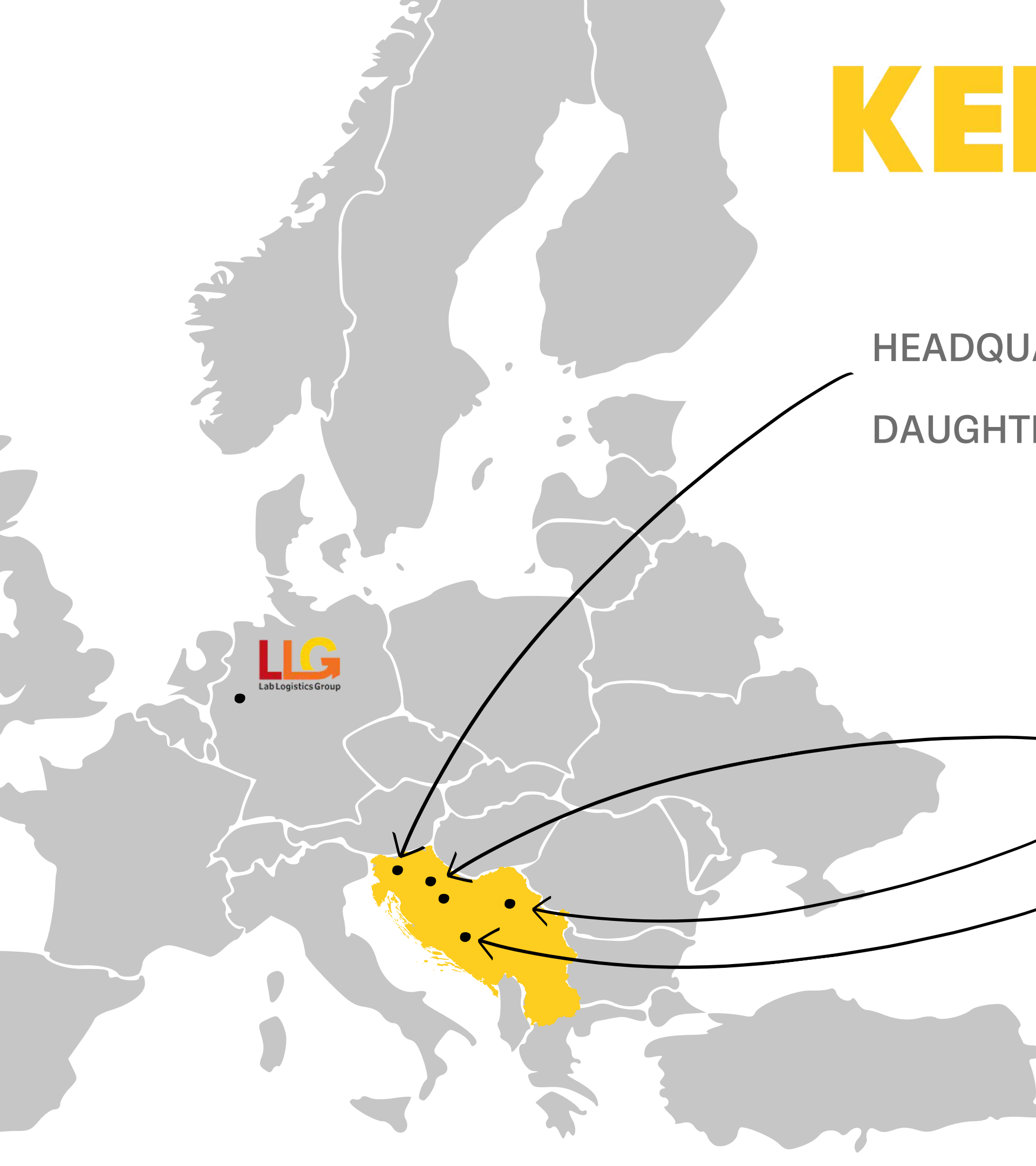
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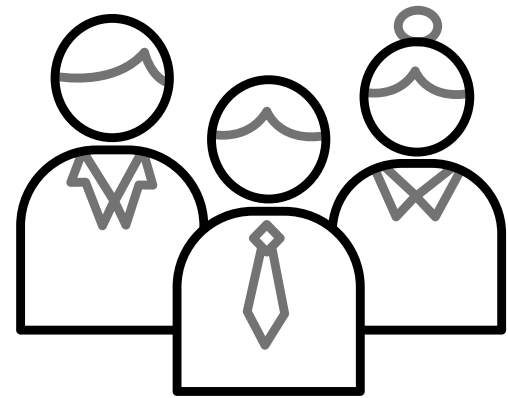


Montenegro

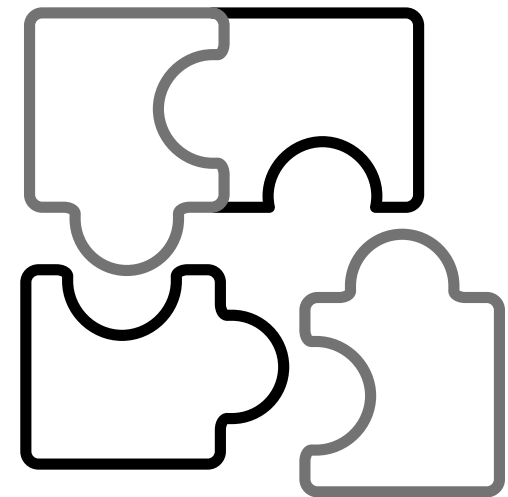


Northern Macedonia





46 highly educated employees,
central warehouse, sales reps,
customer service, marketing,
transport...

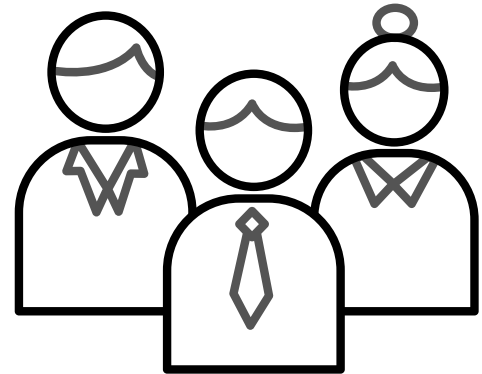


Laboratory chemicals and
consumables, laboratory instruments,
polymers, bulk chemicals, medical
devices for interventional cardiology,
radiology and oncology,
enteral clinical nutrition.

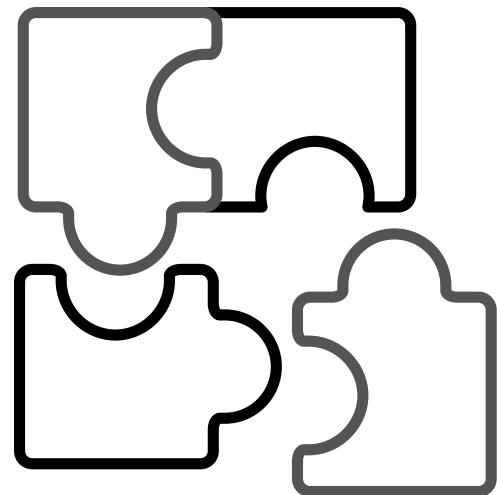


KEFO Slovenia Employees

KEMOMED SLOVENIA (EST. 1996)



22 highly educated experts from the field of science & technology to administration & logistics. R&D group (est. 2017) with current focus on NGS and 3D bioprinting.



Offering products from the fields of genetics, biotechnology, molecular biology, cellbiology & 3D bioprinting, in vitro diagnostics, genom-edithing, biobanking, small lab inventory and equipment, analytical chemistry instruments and consumables.

KEMOMIND science platform for sharing knowledge in SE Europe, supporting researchers and communication in science.

BRAND NEW CALIBRATION LABORATORY



KEMOMED

BRINGING SOLUTIONS SUPPORTING SCIENCE

LET'S CREATE THE FUTURE OF PERSONALISED MEDICINE TOGETHER!

WWW.KEMOMED.SI
WWW.KEMOMIND.COM

About us

Kemomed is an innovative company that has been offering solutions in the field of biomedicine and analytical chemistry for 25 years.

Our accredited calibration laboratory takes care of the accuracy of your volumetric devices.

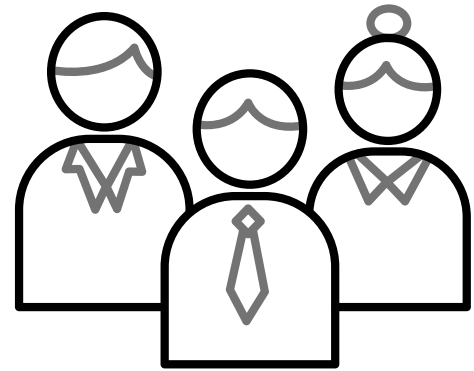
Biomedicine

Service

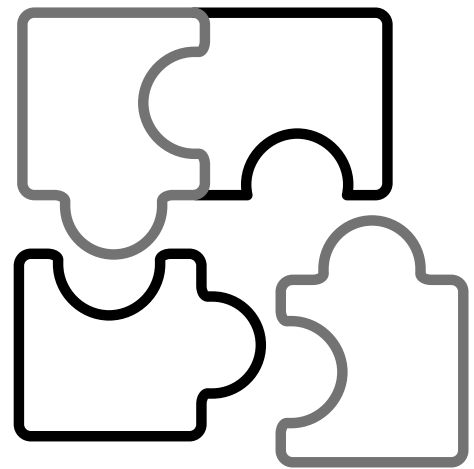
Analytical chemistry

ISO 17025 CERTIFICATE HOLDER

KEFO CROATIA (EST. 2003)



35 highly educated employees, servicers of lab equipment, application specialists, local warehouse, customer service, sales reps, distribution,...



Offering products from the fields of genetics, biotechnology, molecular biology, cell biology & 3D bioprinting, in vitro diagnostics, genom-editing, biobanking, clinical and industrial microbiology, medical devices for interventional cardiology, radiology and oncology, consumables in cardial surgery.

Laboratory reagents and consumables, bulk chemicals, polymers, biomedical and analytical instruments, service of instruments with application specialists, protective equipment and antigen tests for COVID-19.

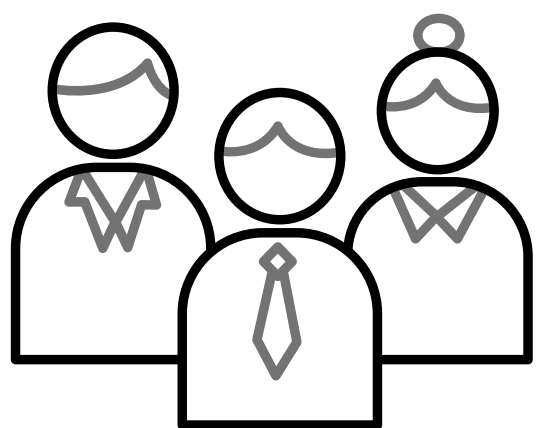


KEFO Croatia Employees

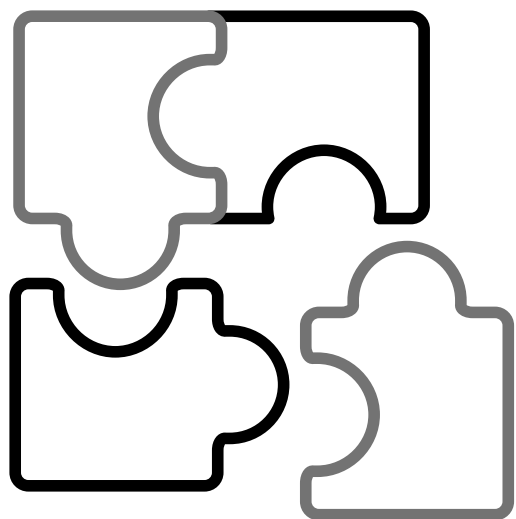
1000+ SATISFIED CUSTOMERS

900.000+ PRODUCTS

640+ BRANDS



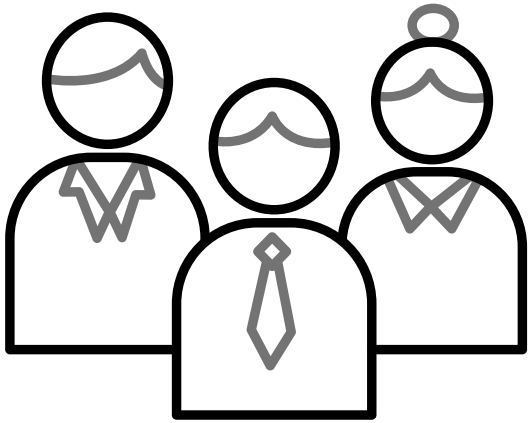
30 highly educated employees,
local warehouse, customer service,
sales reps, distribution and IT
department.



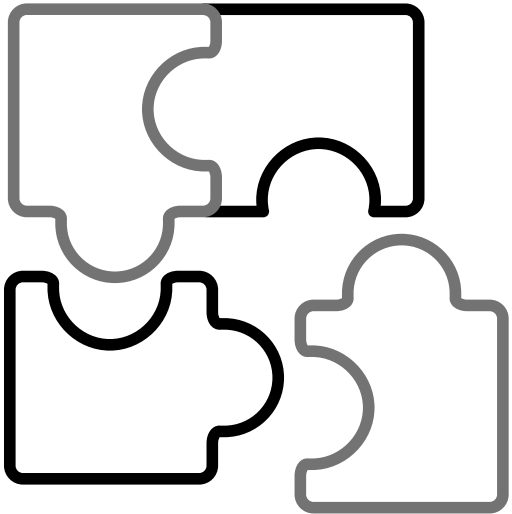
Laboratory reagents and
consumables, polymers, bulk
chemicals, analytical instruments,
service of instruments with
application specialists.



KEFO Serbia Employees



5 highly educated employees,
local warehouse, customer
service, sales reps, distribution.



Laboratory reagents and
consumables, bulk chemicals.



KEFO BIH Employees



KEFO GROUP EMPLOYEES



Our employees,
their passion and expertise



is what makes KEFO Group
so valuable.





Has become the synonym for a quality supplier of equipment, instruments and consumable materials for all kinds of laboratories, laboratory chemicals, industrial chemicals, food supplements, plastic granulates and service of instruments, all available in one place.

WHAT MAKES **KEF** THE RIGHT BUSINESS PARTNER?

We are a well-known company with more than **74 years** of experience.

We have **more than 1.000 customers** in Slovenia, Croatia, Serbia, Macedonia, Montenegro and BIH. With Slovenia and Croatia **being a part of European Union** and on the border with territories of Ex-Yugoslavia.

We have **our own warehouses** in Slovenia, Croatia, Serbia and BIH, which significantly decrease our distribution costs.

We are **highly developed in IT** technology and constantly invest in digitalisation.

Our employees are **experienced, motivated, highly educated** and **digitally equipped**.

We provide our customers with an **excessive service** and an **in-depth after sales support**.



THE RIGHT BUSINESS PARTNER
IS THE KEY TO **SUCCESS**

Thank you for your time!

YOUR **KEF** 